

Jeremy Eskelsen

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Experience

eBay, Inc., Draper, UT 11/2002 – Present

Motors Business Account Manager

- Advanced from General Support Department to present position in two years.
- Grew current account book of business from approximately \$500,000/year to over \$3 million/year in revenue.
- Managed and implemented the eAGLEs project for eBay Salt Lake City.
- Set sales targets for clients, and provide education, guidance and consulting to achieve these goals.
- Member of the project team responsible for the implementation of eBay Motors University, the division's largest educational seminar.
- Develop and present training modules for client webinars and seminars.
- Corporate trainer for the Vancouver BC Canada eBay center.

Friends In Need Animal Rescue & Sanctuary, Eagle Mountain, UT 02/2009 – Present

Board of Directors – Public Relations Director

- Responsible for creating and managing fundraising projects resulting in over \$10,000 in donations in the first year.
- Created, managed and implemented the project for Friends In Need's first promotional video spot.
- Created and continue to maintain the organizations website and donor database.
- Network with area businesses and local government to obtain in-kind donations and sponsorships.
- Current project manager for the building of a new animal adoption center.

RentWay, Ogden, UT 10/2001 – 11/2002

Assistant Store Manager

- Created and implemented sales and repossession training program.
- Managed and trained approximately seven employees at a time for sales and repossessions.
- Managed expired accounts and promoted timely payments from customers.
- Responsible for display merchandising and layout of the showroom.

QC Financial, Check & Title Loan, Midvale, UT 03/2001 – 10/2001

Manager

- Led the center to become the highest revenue-producing store in the district.
- Provided loan approvals and managed collections.
- Documented and resolved customer service issues.
- Filed and managed small claims cases.
- Responsible for profit and loss analysis.

Intermountain Envelope, Inc., Printing Company, Salt Lake City, UT 11/2000 – 03/2001

CSR/Shipping Manager/Inside Sales

- Managed front desk reception area.
- Handled all inside sales.
- Provided assistance to all walk-in clients.
- Prepared all shipments for delivery and planned delivery routes.

Education

Masters in Business Administration 2005 – 2008

University of Phoenix, Taylorsville, UT

Bachelor of Science in Human Services with Honors 2002 – 2005

University of Phoenix, Murray, UT